



# BULLOCK COUNTY BOARD OF EDUCATION

108 HARDWAY AVENUE WEST  
POST OFFICE BOX 231  
UNION SPRINGS, ALABAMA 36089-0231



## INVITATION TO BID

**BID #24/25-03**

**Date: January 29, 2024**

Bullock County Schools will receive sealed bids for **Unified Network Hardware Upgrade at all schools in Bullock County.**

All proposals must be in sealed envelopes and shall be delivered to the Bullock County Board of Education no later than **9:59 am on Tuesday, February 27, 2024**. The bid opening will be held at **10:00 am on Tuesday, February 27, 2024**, in the Bullock County Board, 108 Hardaway Avenue, Union Springs, AL 36089.

Sealed bids may be mailed or delivered to Bullock County Board of Education, Attn: Derrick Cobb, 108 Hardaway Avenue, Union Springs, AL 36089.

No oral, fax, email or telephone proposals or modifications will be accepted. The bidder, before submitting a proposal, shall carefully examine the specifications to fully inform himself as to all conditions and limitations.

All items delivered shall be free from defects in materials and workmanship. Any and all items found to be defective or failing to meet specifications shall be deemed unacceptable, removed from the premises and replaced by the equipment manufacturer at no cost to the owner.

If applicable, all bids shall remain in force for a period of **ONE YEAR with option to renew up to four additional years, upon mutual agreement** and may be accepted or rejected by the owner at any time prior to the expiration of this period.

Bullock County Schools reserves the right to reject any/or all bids as may be deemed best for their interest and reserves the right to award the contract or contracts to other than the low bidder if in the interest of ultimate economy and standardization to do so.

All bids received shall guarantee items bid to meet or exceed specifications listed. If quoting other than specified, pictures, description and specifications shall accompany all bids. Bidder shall specify make and model quoted.

Items furnished, as a result of this bid **Shall be delivered** to purchaser and must meet or exceed the specifications indicated on the quotation sheet. Items not conforming to specifications may be rejected and returned at the vendor's expense.

Items not delivered in accordance with the specifications general and/or special conditions of this bid concerning quantity and quality, etc., may be purchased on the open market and any increase of cost over the bid price shall be charged to the vendor.

All materials, equipment, etc., shall be new and of kind specified, and shall be in undamaged condition when turned over to the owner. Vendor shall be responsible for making any claims for items received damaged in shipment.

All prices submitted on this proposal are to be delivered prices and shall not include any state or local taxes.

Reference to brand name, manufacturer's suppliers, catalog numbers, etc., is intended to set quality standards and does not exclude bids from others as long as quality standards are met. It is the owner's intent not to accept a lesser quality than is set forth in these specifications. Manufacturer's specifications shall prevail as if written in full detail.

All bidders are to submit bids on proposal forms furnished by the Bullock County Schools, which are enclosed. All items must have a unit price and extended price. In case of discrepancies, the unit price shall govern.

Quantities given herein are believed to be correct, but the right to alter or vary these quantities or the right to purchase additional materials above the stated herein at the bid price is reserved.

Questions concerning this bid should be directed to:

Derrick Cobb, Technology Director  
Bullock County Schools  
334-513-1416  
Email: [derrick.cobb@bullockco.org](mailto:derrick.cobb@bullockco.org)

***BIDDERS ARE REQUESTED TO RETAIN THESE SPECIFICATIONS, CONDITIONS AND INSTRUCTIONS FOR FUTURE REFERENCE.***

**I. GENERAL INFORMATION**

- a. These instructions, conditions, and specifications are in addition to and are part of the instructions and conditions that appear on the printed Bullock County Schools' "BID SHEET" form and shall govern the selections of the items listed.
- b. All bid forms shall be signed and dated by the vendor. If not signed and dated, it will be considered as non-responsive to the bid request.
- c. The Bullock County Schools may not award on the basis of low bid only. Quality, conformity with specifications, purpose for which required, terms of delivery, terms of payment, transportation, proximity for service, dates of delivery, past service, and experience are among the factors that may be considered in determining the responsive/responsible bidder.
- d. In the event the low bidder(s) refuses to accept the entire requirements without deviation, their bid will then be considered non-responsive. After refusal by the first bidder, the bid may be awarded to the next lowest qualified bidder.
- e. Specifications are written as if in full detail. Use of specific names and numbers is not intended to restrict the bidding of any seller and/or manufacturer, but is solely for the purpose of indicating the type, size, and quality of materials, products, service or equipment consideration best adapted to the Board's intended use.
- f. Vendors shall bid on all items within the specified group/category. It is the intent of the Bullock County Schools to award the bid by groupings/categories or as a total package bid award, however, the Board reserves the right to award the bid in any manner, which will best serve the interest of the Bullock County Schools.
- g. The successful bidder shall guarantee all material and labor for a period of not less than one (1) year against defects of material or workmanship. The guarantee shall be dated from the time of acceptance. The successful bidder shall replace any material proved to be defective (except when it is clearly shown that the defects are caused by misuse and not by the manufacturer) immediately upon notification. Additional warranty considerations may be a factor in the bid award.
- h. The Bullock County Schools is tax exempt from all tax. This statement in no way is to be construed as relieving the seller or contractor from their tax obligation.
- i. Bids delivered in Federal Express, UPS, or any other such deliverer's envelope shall be sealed in a separate envelope inside the deliverer's packaging. The bid name, number and bid opening date shall be written on the outside of deliverer's envelope. Failure to do this may cause the bid to be inadvertently opened and thus rejected.
- j. Discrimination on the basis of sex, race, age, religious belief, disability, national origin,

or ethnic group is prohibited in all procurement activities of the Bullock County Schools.

- k. Bullock County Schools encourages contractors and suppliers to utilize minority business enterprises when providing goods and/or services. Minority business enterprises are those businesses controlled by individuals who are members of a minority group and include African Americans, Hispanic Americans, Native Americans and Asian Pacific Americans.

## **II. METHOD OF AWARD**

- A. The Bullock County Schools reserves the right to accept the lowest bid on all items combined from one bidder or any feasible combination of bids by items from different companies that result in the low bid.
- B. The award will be made to the responsible bidder or bidders meeting requirements and specifications and scoring highest on the attached rubric. Bidders will be responsible for furnishing all product requirements, requested on the bid, to the individual schools and other various locations within Bullock County.
- C. In the event the low bidder refuses to accept the entire requirements in a category without deviation, his bid may then be considered non-responsive.
- D. A refusal by the first low bidder may result in the bids being awarded to the next bidder meeting requirements and specifications.
- E. The Bullock County Schools reserves the right to accept or reject any or all bids.
- F. The award will be made in accordance with Code of Alabama 1975 Section 16-13 B-1-B-11.
- G. The decision of the Bullock County Schools will be final.
- H. Award will be made on unit price basis, extended price basis, or for other reasons mentioned in I. General Information, Paragraph C., that will best serve the interest of the Bullock County Schools.

## **III. CONTRACT PERIOD**

- A. The contract period shall be determined based upon approval of E-Rate Funds.
- B. The purpose of this is to establish a 12-month contract with an option to issue four additional 12-month contracts under the same pricing, terms and conditions. The four additional 12-month contracts, if requested by the School Board and agreed upon by the vendor, would begin the day after the previous 12-month contract expires. Any successive contract must have the written approval of both the School Board and the vendor no later than 30 days prior to the expiration of the previous contract.

#### **IV. PRICING**

- A. Prices are not to exceed two (2) decimal places.
- B. The bidder offers and agrees to furnish all items upon which prices are quoted, at the price set for each item, in the quantity as stated on the bid; delivered to the various locations, in amounts ordered.
- C. Prices are to include delivery FOB-Destination, Bullock County School's location(s) as listed on the Purchase Order. Each carton or package for each purchase order to have the following information: Name of School, Care of Bullock County Schools, Individual's name on order, Purchase Order Number, Serial Number (if applicable).
- D. Bullock County Schools reserves the privilege to rebid or re-negotiate any item(s) if price(s) are beyond amount anticipated or negotiations are unsatisfactory.

#### **V. QUANTITIES**

- A. The quantities of items specified herein are based upon estimated use. Because quantities listed are estimated, they may be increased or decreased according to needs of various locations.
- B. Bidders are cautioned that to incur financial obligations by purchasing materials not normally stocked for this bid will not be reason for reimbursement of costs incurred.

#### **VI. METHODS OF PURCHASING**

Once the bid is board approved, a letter will be issued to the awarded vendor(s). This letter does not authorize purchases of material or equipment. Purchase orders will be issued as authorization for all purchases. If the supplier fails to deliver items within the time specified, Bullock County Schools reserves the right to award the bid to the next lowest responsible bidder.

#### **VII. BACK ORDERS**

- A. Items temporarily out of stock shall be a minimum. When this occurs, the CSFO or designated representative may determine the method used to obtain such items. Alternative procurement methods will only be utilized for temporary shortages.
- B. If items are out of stock, the CSFO will be notified, as early as possible, in writing. Excessive backorders will be grounds for contract cancellation.

#### **VIII. CANCELLATION**

Bullock County Schools reserves the right to cancel this contract upon seven (7) days written notice.

**IX. DEFAULT**

- A. If at any time the vendor makes a delivery that is not in accordance with the instructions, conditions, and specifications set forth by the Bullock County Schools, without the consent of said Bullock County Schools, such delivery shall constitute grounds for the cancellation of the contract and/or removal of this vendor from the Bullock County Schools' mailing list, for not less than one (1) year.
- B. Any vendor issuing any type of gift, stamps, premiums, or other type of favor to any employee of the Bullock County Schools shall constitute grounds for the cancellation of the contract and shall be excluded from the mailing list of all purchases of the Bullock County Schools.

**X. INDEMNITY**

The responsible bidder shall indemnify and hold harmless the Bullock County Schools, its officers and employees from all loss, claims, suits or actions of every kind and character made upon or brought against the Bullock County Board of Education, its officers and employees for or sustained by any party or parties as a result of any act, error omission or negligence of said responsible bidder or its servants, agents and subcontractors; and also from all claims of damage in fulfilling this contract.

**XI. SPECIAL REQUIREMENTS**

- A. Bullock County Schools reserves the right to purchase any items inadvertently omitted, from the vendor who is awarded a particular category.
- B. Bullock County Schools reserves the right to cancel the contract or any category at any time without penalty if service, quality, or delivery is not satisfactory if continuation of the contract or category is determined to be inconsistent with the best interests of Bullock County Schools.
- C. All bidders submitting proposals that have already acquired the necessary business licenses shall provide a copy of these licenses at bid opening. A bidder that has not acquired these licenses and may be awarded the bid, will be notified by the CSFO and will have 24 hours before the Board Meeting date to provide copies.
- D. A "General Contractor" is defined to be one who, for a fixed price, commission, fee, or wage undertakes to construct or superintend or engage in the construction, alteration, maintenance, repair, rehabilitation, remediation, reclamation, or

demolition of any building, highway, sewer, structure, site work, grading, paving or project or any improvement in the State of Alabama where the cost of the undertaking is fifty thousand dollars (\$50,000) or more, shall be deemed and held to have engaged in the business of general contracting in the State of Alabama.

- E. Bidders may be disqualified, and rejection of proposals may be recommended for any of (but not limited to) the following reasons:
  - a. Failure to use the bid forms furnished by the Bullock County Schools.
  - b. Lack of signature by an authorized representative on the bid form.
  - c. Failure to properly complete the bid form.
  - d. Lack of vendor compliance.
  - e. Evidence of collusion among bidders
  - f. Unauthorized alteration of the bid form.
  
- F. The Bullock County Schools assumes no legal liability to purchase items or services under any contract until funds are appropriated for that particular fiscal year.
  
- G. Where both Instructions To Bidders (ITB) and Special Conditions relate to the same thing, the Special Conditions will prevail; that is, the specific language will take precedence over the more general wording, however, where both the ITB and Special Conditions may be given reasonable effect, both are to be retained.
  
- H. The Bullock County Schools has the option in place to make payments via Purchasing Card instead of a check for purchases from this solicitation. This form of payment significantly reduces payment time to three to five days once services are rendered and the invoice is submitted. Unless exception is noted in the bid response, the bidder, by submitting a bid agrees to accept the Purchasing Card as an acceptable form of payment and may not add additional services fees/handling charges to purchases made with the Purchasing Card.

## XII. **MANUFACTURER'S NAME AND SUBSTITUTIONS**

- A. Any bidder wishing to supply alternate equipment other than that specified shall submit a request for substitution to the Bullock County Schools at the Pre- Bid Conference or at least two (2) days prior to the BID OPENING DATE if a Pre-Bid Conference is not scheduled.
  
- B. If APPLICABLE - Bidders requesting such substitutions are cautioned to examine mechanical and electrical plans and building conditions to determine if such substitution will require changes in mechanical or electrical or require rearrangement.

If any of the above changes would be involved, a layout of such changes and any additional cost (itemized) must be submitted with the request for substitution. If proposed substitutions entail additional cost which was not submitted with the request for substitution and approval is granted, bidders shall be responsible for such costs.

**C. In addition, a request for substitution must be accompanied by the manufacturer's specifications and a "Substitution Request Form" which provides the Bullock County Schools with a detailed description of the manner in which proposed substitution conforms and/or varies from the item specified. No request for substitution will be considered without an accompanying "Substitution Request Form".**

D. It is understood by the Bullock County Schools that no agent, dealer, broker or agency may bind a manufacturer beyond the manufacturer's own printed literature. Therefore, any party submitting a Substitution Request Form stating compliance with a feature specified for the prime specified item or as an option for that item in the manufacturer's literature, may be accompanied by a letter on the Manufacturer's own letterhead stating that the manufacturer shall comply with the specified feature and such compliance shall not adversely affect the manufacturer's product performance, reliability, durability, appearance or affect the warranty.

E. If the substituted item is approved and subsequently installed and upon final inspection found to deviate from the specifications in a manner not detailed in the "Substitution Request Form", the Contractor shall, at the discretion of the School Board, bring the equipment into compliance with the specifications at his own cost. In consideration of the job stage at the time of final inspection, the Contractor shall take no more than 5 working days to make this replacement. Bidders are encouraged to review the replacement. Bidders are encouraged to review the "Substitution Request Form" prior to using such items in their bid. Awarded Contractor shall be responsible for deviations not detailed in the "Substitution Request Form" submitted FROM ANY SOURCE. Approval of submittals by the Bullock County Schools does not relieve the Contractor of this condition. The "Substitution Request Form" can be found at the end of this document.

**F. No request for substitution will be considered after the Pre-Bid Conference or after 2 days prior to the BID OPENING DATE if a Pre-Bid Conference is not scheduled, except in instances where the item is no longer available. The Bullock County Schools CSFO or designated representative will approve exceptions when availability of product is in question**



**Bullock COUNTY SCHOOLS SUBSTITUTION REQUEST FORM**

*Please make copies and fill out this sheet for each item you will be substituting.*

VENDOR NAME:

BID # **#24/25-03**

BID NAME: \_\_\_\_\_

ITEM # (on bid pricing sheet), (example 3.2) \_\_\_\_\_

ITEM DESCRIPTION \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

REQUESTED SUBSTITUTE \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

HOW IS SUBSTITUTE SIMILAR\* \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

HOW IS SUBSTITUTE DIFFERENT\* \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

MANUFACTURERS SPECS MUST BE INCLUDED.

\_\_\_\_\_

Approval Date

\_\_\_\_\_

Approved By

## Proposal Check List

The following is a checklist of requirements developed by the Bullock County Schools CSFO that may assist in the preparation of your proposal. This list is not all- inclusive and is made available for your convenience. The Instructions To Bidders and Addenda (if issued) specify all proposal requirements and should be read thoroughly to ensure that all bid requirements are met. The following list identifies some common reasons why bids are rejected and considered non-responsive:

- Bid opening date and time (late submission)
- Original signatures and date on proposal required (copies submitted)
- Proposal should be without interlineations, alteration or erasure (do not use white out, do not line through and initial, do not change figures on pricing sheet, etc. Pricing sheet should be without corrections.) \*\*\*
- Product specifications do not meet requirements
- Incomplete bids \*\*\*
- Bids not identified on UPS, Federal Express, etc. packages, thus inadvertently opened \*\*\*
- Copies of licenses not submitted when required along with license number written on bid sheet \*\*\*
- Failure to use bid forms supplied with bid packet
- Failure to fill out bid form correctly
- **Late** substitution requests (see XII. Manufacturer's Name and Substitutions)\*\*\*
- Copy of E-Verify MOU must be included in bid submission. (*This is an Alabama State Law.*) \*\*\*

Note: \*\*\* - Most common reasons why bids are rejected.

Please read the Instructions To Bidders for specific requirements as they can change from bid to bid. The goal of Bullock County Schools is to provide for fair and open competition. Following the Instructions To Bidders will ensure that all proposals are considered.

Thank you.

## Notice of Alabama Immigration Law Compliance Requirements to all Contractors of LOCAL BOARDs OF EDUCATION

As a Contractor, as defined in the Act, to the LOCAL BOARD OF EDUCATION (“Board”), it is critical to your relationship (future or continuing) with the Board that you comply with the Immigration Reform and Control Act of 1986, as amended by the Immigration Act of 1990, and Beason-Hammon Alabama Taxpayer and Citizen Protection Act. Accordingly, please provide your Affidavit of Immigration Compliance with attached E-Verify Memorandum of Understanding, as requested in the attached memorandum. If you do not believe these obligations apply to you, please notify the Board immediately.

Alabama laws require that, as a condition for the award of a contract by a school board to a business entity or employer with one or more employees working in Alabama, the business entity or employer must provide documentation of enrollment in the E-Verify program.

During the performance of the contract, the business entity or employer shall participate in the E-Verify program and shall verify every employee that is required to be verified according to the applicable federal rules and regulations. **The contractor’s E-Verify Memorandum of Understanding must be included with the bid.** If you do not believe these requirements are applicable to your entity, include an explanation justifying such exemption. **If your company is not an Alabama based company or does not have employees that work in the State of Alabama, you must include in your bid package submittal, a memo on company letterhead stating this fact.** An entity can obtain the E-Verify Memorandum of Understanding upon completion in the E-Verify enrollment process located at the federal web site [www.uscis.gov/everify](http://www.uscis.gov/everify). The Alabama Department of Homeland Security (<http://immigration.alabama.gov>) has also established an E-Verify employer agent account for any business entity or employer with 25 or fewer employees that will provide a participating business entity or employer with the required documentation of enrollment in the E-Verify program. An Employer Identification Number (EIN), also known as a Federal Tax Identification Number, is required to enroll in E-Verify or to establish an E-Verify employer agent account.

*“By signing this contract, the contracting parties affirm, for the duration of the agreement, that they will not violate federal immigration law or knowingly employ, hire for employment, or continue to employ an unauthorized alien within the state of Alabama. Furthermore, a contracting party found to be in violation of this provision shall be deemed in breach of the agreement and shall be responsible for all damages resulting therefrom.”*

*“The amended law also changed the definition of SUBCONTRACTOR to “A person, business entity, or employer who is awarded a portion of an existing contract by a contractor, regardless of its tier.” Another provision states, “Furthermore, during the performance of the contract, the subcontractor shall participate in the E-Verify program and shall verify every employee that is required to be verified according to the applicable federal rules and regulations. This subsection shall only apply to subcontractors performing work on a project subject to the provisions of this section and not to collateral persons or business entities hired by the subcontractor.”*

Certification Regarding Debarment, Suspension, Ineligibility And  
Voluntary Exclusion – Lower Tier Covered Transactions

This certification is required by the regulations implementing Executive Order 125- 49, Debarment and Suspension, 7 CFR Part 3017, Section 3017.510, Participants’ responsibilities. The regulations were published as Part IV of the January 30, 1989, Federal Register (pages 4722-4733). Copies of the regulations may be obtained by contacting the Department of Agriculture agency with which this transaction originated.

- (1) The prospective lower tier participant certifies, by submission of this proposal, that neither it nor its principals is presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any Federal department or agency.
- (2) Where the prospective lower tier participant is unable to certify to any of the statements in this certification, such prospective participant shall attach an explanation to this proposal.

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Organization Name

Bid Number or Project Name

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Name(s) and Title(s) of Authorized Representative(s)

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Signature(s)

Date

**Return this form with bid submittal.**

## **Instructions for Certification**

1. By signing and submitting this form, the prospective lower tier participant is providing the certification in accordance with these instructions.
2. The certification in this clause is a material representation of fact upon which reliance was placed when this transaction was entered into. If it is later determined that the prospective lower tier participant knowingly rendered an erroneous certification, in addition to other remedies available to the Federal Government, the department or agency with which this transaction originated may pursue available remedies, including suspension and/or debarment.
3. The prospective lower tier participant shall provide immediate written notice to the person to which this proposal is submitted if at any time the prospective lower tier participant learns that its certification was erroneous when submitted or has become erroneous by reason of changed circumstances.
4. The terms “covered transaction,” “debarred,” “suspended,” “ineligible,” “lower tier covered transaction,” “participant,” “person,” “primary covered transaction,” “principal,” “proposal,” and “voluntarily excluded,” as used in this clause, have the meanings set out in the Definitions and Coverage sections of rules implementing Executive Order 12549.
5. The prospective lower tier participant agrees by submitting this form that, should the proposed covered transaction be entered into, it shall knowingly enter into any lower tier covered transaction with a person who is debarred, suspended, declared ineligible, or voluntarily excluded from participant in this covered transaction, unless authorized by the department or agency with which this transaction originated.
6. The prospective lower tier participant further agrees by submitting this form that it will include this clause title “Certification Regarding Debarment, Suspension, Ineligibility and Voluntary Exclusion – Lower Tier Covered Transactions,” without modification, in all lower tier covered transactions and in all solicitations for lower tier covered transactions.
7. A participant in a covered transaction may rely upon a certification of a prospective participant in a lower tier covered transaction that it is not debarred, suspended, ineligible, or voluntarily excluded from the covered transaction, unless it knows that the certification is erroneous. A participant may decide the method and frequency by which it determines the eligibility of its principals. Each participant may, but is not required to, check the Non-procurement List.
8. Nothing contained in the foregoing shall be construed to required establishment of a system of records in order to render in good faith the certification required by this clause. The knowledge and information of a participant is not required to exceed that which is normally possessed by a prudent person in the ordinary course of business dealings.
9. Except for transactions authorized under paragraph 5 of these instructions, if a participant in a covered transaction knowingly enters into a lower tier covered transaction with a person who is suspended, debarred, ineligible, or voluntarily excluded from participation

in this transaction, in addition to other remedies available to the Federal Government, the department or agency with which this transaction originated may pursue available remedies, including suspension and/or debarment.

## NON-COLLUSIVE BIDDING CERTIFICATION

By submission of this bid, the bidder certifies that:

1. This bid has been independently arrived at without collusion with any other bidder or with any competitor.
2. This bid has not knowingly disclosed and will not be knowingly disclosed, prior to the opening of bids to any other bidder, competitor or potential competitor.
3. No attempt has been or will be made to induce any other person, partnership, company or corporation to submit or not to submit a bid.
4. The person signing this bid certifies that he/she has fully informed himself/herself regarding the accuracy of the statements contained in this certification, and under the penalties being applicable to the bidder as well as the person signing in its behalf.

COMPANY: \_\_\_\_\_

PRINTED NAME  
OF AUTHORIZED PERSON: \_\_\_\_\_

TITLE: \_\_\_\_\_

SIGNATURE: \_\_\_\_\_  
(Officer of the Company)

**Return this form with bid submittal.**

OWNER DISCLOSURE CERTIFICATE

Company Name: \_\_\_\_\_ Date: \_\_\_\_\_

Address: \_\_\_\_\_

City/State/ZipCode: \_\_\_\_\_

Telephone Number: \_\_\_\_\_ Fax Number: \_\_\_\_\_

Email Address: \_\_\_\_\_

The company bidding is: (please check all that apply)

Manufacturer: \_\_\_\_\_ Dealer: \_\_\_\_\_ Representative: \_\_\_\_\_ Corporation: \_\_\_\_\_

Partnership: \_\_\_\_\_ Sole Owner: \_\_\_\_\_ Minority-Race: \_\_\_\_\_ Woman Owned: \_\_\_\_\_

I certify that the above information is true and correct:

Authorized signature: \_\_\_\_\_

Print name of authorized person: \_\_\_\_\_

Title: \_\_\_\_\_



## Scope of Work Specifications of Project

### Objective

The Bullock County School District intends to add Aruba Wireless Network Hardware for all educational locations, pending E-Rate funding. The capacity of the network **MUST allow 30 students per classroom to simultaneously conduct moderate to heavy Web access for research, including video streaming.** In addition to “density” in the classrooms, we also need the same capabilities for network access in the following areas: Cafeterias, auditoriums, gymnasiums and libraries.

### Existing System

The current system consists of Aruba CX Switches & 505 AP’s with Aruba Central Licensing. Any bid must be compatible with the existing network. Any alternative solutions must include a way to continue switch management.

1. **South Highland Middle School  
108 Hardaway Avenue  
Union Springs, AL 36089**

- Add new Aruba Networking CX 6200F 48G Class4 PoE 4SFP+ 740W Switches with Aruba Central Licensing or equivalent.
- Add new Tripp Lite UPS Smart LCD 1500VA 900W 120V Line-Interactive UPS or equivalent.
- Add new SmartRack 9U Low-Profile Switch-Depth-Plus Wall-Mount Mini Rack Enclosure

Name	Catalog Num	Vendor	Description	Qty
<b>MDF</b>	JL728B#ABA	Aruba	HPE Aruba Networking CX 6200F 48G Class4 PoE 4SFP+ 740W Switch - switch - Max. Stacking Distance 10 kms - 48 ports - managed - rack-mountable	2
	Q9Y74AAE	Aruba	Aruba Central 62xx or 29xx Switch Foundation 3 year Subscription E-STU	2
<b>IDF - Teacher's Workroom</b>	JL728B#ABA	Aruba	HPE Aruba Networking CX 6200F 48G Class4 PoE 4SFP+ 740W Switch - switch - Max. Stacking Distance 10 kms - 48 ports - managed - rack-mountable	1
	Q9Y74AAE	Aruba	Aruba Central 62xx or 29xx Switch Foundation 3 year Subscription E-STU	1
<b>IDF Nurse Station (Rm301)</b>	JL728B#ABA	Aruba	HPE Aruba Networking CX 6200F 48G Class4 PoE 4SFP+ 740W Switch - switch - Max. Stacking Distance 10 kms - 48 ports - managed - rack-mountable	1
	Q9Y74AAE	Aruba	Aruba Central 62xx or 29xx Switch Foundation 3 year Subscription E-STU	1
<b>UPS</b>	SMART1500LCD	TrippLite	Tripp Lite UPS Smart LCD 1500VA 900W 120V Line-Interactive UPS - 8 Outlets, USB, DB9, 2U Rack/Tower Battery Backup - UPS - 900 Watt - 1500 VA	2
<b>Rack</b>	SRW9UDP	TrippLite	SmartRack 9U Low-Profile Switch-Depth-Plus Wall-Mount Mini Rack Enclosure	1
<b>SFP</b>	J4858D	Aruba	HPE Aruba Networking 1G SFP LC SX 500m MMF Transceiver	2
<b>Fiber Jumpers</b>	N318-01M	TrippLite	Duplex Multimode 62.5/125 Fiber Patch Cable (LC/ST), 1M (3 ft.)	2
<b>Direct Attach Cables</b>	J9281D	Aruba	HPE Aruba Networking 10G SFP+ to SFP+ 1m Direct Attach Copper Cable	2

2.

**Bullock County High School  
911 Sardis Rd  
Union Springs, AL 36089**

- Add new Aruba Networking CX 6200F Class4 PoE 4SFP+ 740W Switches with Aruba Central Licensing or equivalent.
- Add new Tripp Lite UPS Smart LCD 1500VA 900W 120V Line-Interactive UPS or equivalent.

Name	Catalog Num	Vendor	Description	Qty
<b>MDF</b>	JL728B#ABA	Aruba	HPE Aruba Networking CX 6200F 48G Class 4 PoE 4SFP+ 740W Switch	2
	JL725B#ABA	Aruba	HPE Aruba Networking CX 6200F 24G Class 4 PoE 4SFP+ 370W Switch	1
	Q9Y74AAE	Aruba	Aruba Central 62xx or 29xx Switch Foundation 3 year Subscription E-STU	3
<b>IDF-Office</b>	JL728B#ABA	Aruba	HPE Aruba Networking CX 6200F 48G Class 4 PoE 4SFP+ 740W Switch	2
	Q9Y74AAE	Aruba	Aruba Central 62xx or 29xx Switch Foundation 3 year Subscription E-STU	2
<b>IDF-RM208</b>	JL728B#ABA	Aruba	HPE Aruba Networking CX 6200F 48G Class 4 PoE 4SFP+ 740W Switch	1
	Q9Y74AAE	Aruba	Aruba Central 62xx or 29xx Switch Foundation 3 year Subscription E-STU	1
<b>IDF-Teacher's Lounge</b>	JL728B#ABA	Aruba	HPE Aruba Networking CX 6200F 48G Class 4 PoE 4SFP+ 740W Switch	2
	Q9Y74AAE	Aruba	Aruba Central 62xx or 29xx Switch Foundation 3 year Subscription E-STU	2
<b>IDF-Gym</b>	JL725B#ABA	Aruba	HPE Aruba Networking CX 6200F 24G Class 4 PoE 4SFP+ 370W Switch	1
	Q9Y74AAE	Aruba	Aruba Central 62xx or 29xx Switch Foundation 3 year Subscription E-STU	1
<b>Bldg 500</b>	JL725B#ABA	Aruba	HPE Aruba Networking CX 6200F 24G Class 4 PoE 4SFP+ 370W Switch	1
	Q9Y74AAE	Aruba	Aruba Central 62xx or 29xx Switch Foundation 3 year Subscription E-STU	1
<b>IDF-Welding</b>	JL725B#ABA	Aruba	HPE Aruba Networking CX 6200F 24G Class 4 PoE 4SFP+ 370W Switch	1
	Q9Y74AAE	Aruba	Aruba Central 62xx or 29xx Switch Foundation 3 year Subscription E-STU	1
<b>UPS</b>	SMART1500LCD	Trippite	DB9, 2U Rack/Tower Battery Backup - UPS - 900 Watt - 1500 VA	3
<b>Direct Attach Cables</b>	J9281D	Aruba	HPE Aruba Networking 10G SFP+ to SFP+ 1m Direct Attach Copper Cable	9

3.

**Union Springs Elementary School  
108 Hardaway Avenue  
Union Springs, AL 36089**

- Add new Aruba Networking CX 6200F 48G Class4 PoE 4SFP+ 740W Switches with Aruba Central Licensing or equivalent.
- Add new Tripp Lite UPS Smart LCD 1500VA 900W 120V Line-Interactive UPS or equivalent.
- Add new SmartRack 9U Low-Profile Switch-Depth-Plus Wall-Mount Mini Rack Enclosure

Name	Catalog Num	Vendor	Description	Qty
<b>MDF</b>	JL728B#ABA	Aruba	HPE Aruba Networking CX 6200F 48G Class 4 PoE 4SFP+ 740W Switch	3
	Q9Y74AAE	Aruba	Aruba Central 62xx or 29xx Switch Foundation 3 year Subscription E-STU	3
<b>IDF-400 Bldg</b>	JL728B#ABA	Aruba	HPE Aruba Networking CX 6200F 48G Class 4 PoE 4SFP+ 740W Switch	1
	Q9Y74AAE	Aruba	Aruba Central 62xx or 29xx Switch Foundation 3 year Subscription E-STU	1
<b>UPS</b>	SMART1500LCD	Trippite	Tripp Lite UPS Smart LCD 1500VA 900W 120V Line-Interactive UPS - 8 Outlets, USB, DB9, 2U Rack/Tower Battery Backup - UPS - 900 Watt - 1500 VA	1
	SM2200RMXL2UP	Trippite	Tripp Lite UPS Smart 2200VA 1920W Rackmount AVR 120V Pure Sine Wave Extended Run LCD USB DB9 2URM - UPS - 1.92 kW - 2200 VA	2
	BP48V27-2US	Trippite	2U External 48V Rack/Tower Battery pack for select Tripp Lite UPS Systems	2
	WEBCARDLXE	Trippite	REMOTE MANAGEMENT NETWORK CARD FOR EATON TL SERIES SMART UPS	2
<b>Rack</b>	SRW9UDP	Trippite	SmartRack 9U Low-Profile Switch-Depth-Plus Wall-Mount Mini Rack Enclosure	1
<b>Direct Attach Cables</b>	J9281D	Aruba	HPE Aruba Networking 10G SFP+ to SFP+ 1m Direct Attach Copper Cable	5
	J9283D	Aruba	HPE Aruba Networking 10G SFP+ to SFP+ 3m Direct Attach Copper Cable	1

4.

**Career Technical Center  
108 Hardaway Avenue  
Union Springs, AL 36089**

- Add new Aruba Networking CX 6200F 48G Class4 PoE 4SFP+ 740W Switches with Aruba Central Licensing or equivalent.
- Add new Tripp Lite UPS Smart LCD 1500VA 900W 120V Line-Interactive UPS or equivalent.
- Add new SmartRack 9U Low-Profile Switch-Depth-Plus Wall-Mount Mini Rack Enclosure

Name	Catalog Num	Vendor	Description	Qty
<b>MDF</b>	JL728B#ABA	Aruba	HPE Aruba Networking CX 6200F 48G Class 4 PoE 4SFP+ 740W Switch	1
	JL725B#ABA	Aruba	HPE Aruba Networking CX 6200F 24G Class 4 PoE 4SFP+ 370W Switch	1
	Q9Y74AAE	Aruba	Aruba Central 62xx or 29xx Switch Foundation 3 year Subscription E-STU	2
<b>IDF-BusinessMgmt</b>	JL728B#ABA	Aruba	HPE Aruba Networking CX 6200F 48G Class 4 PoE 4SFP+ 740W Switch	1
	JL725B#ABA	Aruba	HPE Aruba Networking CX 6200F 24G Class 4 PoE 4SFP+ 370W Switch	1
	Q9Y74AAE	Aruba	Aruba Central 62xx or 29xx Switch Foundation 3 year Subscription E-STU	2
<b>CTC-Annex</b>	JL728B#ABA	Aruba	HPE Aruba Networking CX 6200F 48G Class 4 PoE 4SFP+ 740W Switch	1
	Q9Y74AAE	Aruba	Aruba Central 62xx or 29xx Switch Foundation 3 year Subscription E-STU	1
<b>UPS</b>	SMART1500LCD	Tripplite	Tripp Lite UPS Smart LCD 1500VA 900W 120V Line-Interactive UPS - 8 Outlets, USB, DB9, 2U Rack/Tower Battery Backup - UPS - 900 Watt - 1500 VA	1
	SM2200RML2UP	Tripplite	Tripp Lite UPS Smart 2200VA 1920W Rackmount AVR 120V Pure Sine Wave Extended Run LCD USB DB9 2URM - UPS - 1.92 kW - 2200 VA	1
	BP48V27-2US	Tripplite	2U External 48V Rack/Tower Battery pack for select Tripp Lite UPS Systems	1
	WEBCARDLXE	Tripplite	REMOTE MANAGEMENT NETWORK CARD FOR EATON TL SERIES SMART UPS	1
<b>Direct Attach Cables</b>	J9281D	Aruba	HPE Aruba Networking 10G SFP+ to SFP+ 1m Direct Attach Copper Cable	8

**BID SHEET – BID #23/24-03**

Complete the install of Network hardware and license at the locations noted in the specifications.

We hereby submit our bid that meets all specifications ask for, to Bullock County Board, 108 Hardaway Avenue, Union Springs, AL 36089.

- All bidders must visit the physical locations to verify current doors and locations.
- Site visits will be conducted at 8:00 AM, Friday, February 16, 2024. If bidders are unable to attend that day, they must schedule another time with Mr. Derrick Cobb. Alternate arrangements must be made prior to 7:50 AM on February 16, 2024. All bidders are required to visit each location in person prior to bidding.
- Bid form must be filled out where called for in the blank spaces on proposal forms. The original signature shall be in longhand and shall be the legal name of the bidder, or the authorized to sign. The completed form should be without interlineation, alteration or erasure. The original proposal must be submitted in ink. Any additional copy requirements will be identified in the specifications.
- All work, including parking and delivery of materials must be scheduled with the principal during the entire scope of this project. This will be necessary to not interfere with school activities. All workers on site must adhere to the current policies in place for the Bullock County Board of Education.

**BID Pricing**

1. South Highland Middle School	\$
2. Bullock County High School	\$
3. Union Springs Elementary School	\$
4. Career Technical Center	\$
Total Bid Price	\$

COMPANY: \_\_\_\_\_

ADDRESS: \_\_\_\_\_

PHONE: \_\_\_\_\_ FAX: \_\_\_\_\_

CELL: \_\_\_\_\_ EMAIL

ADDRESS: \_\_\_\_\_

ADDRESS OF CLOSEST SERVICE CALL RESPONSE LOCATION:

\_\_\_\_\_  
\_\_\_\_\_

BUSINESS LICENSE # \_\_\_\_\_

**BID BOND NOT REQUIRED FOR THIS BID**

\_\_\_\_\_  
SIGNATURE

\_\_\_\_\_  
PRINTED NAME

\_\_\_\_\_  
TITLE

\_\_\_\_\_  
DATE

**EVALUATION CRITERIA:** The provider will be selected based on the following criteria:

Price	35%
References ( <i>Alabama Customers preferred</i> )	25%
Quality of Proposed Services	25%
Personnel Qualifications \Prior Experience with vendor	10%
Alabama Minority Owned Business	5%



